



MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial condition and consolidated results of operations of AgStar Financial Services, ACA (the parent) and AgStar Financial Services, FLCA and AgStar Financial Services, PCA (the subsidiaries). This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our Annual Report for the year ended December 31, 2015 (2015 Annual Report).

AgriBank, FCB's (AgriBank) financial condition and results of operations materially impact members' investment in AgStar Financial Services, ACA. To request free copies of the AgriBank and combined AgriBank and affiliated Associations' financial reports or additional copies of our report, contact us at:

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MERGER ACTIVITY

We are committed to the success of agriculture, rural communities and most importantly, our client-owners. Every day, we partner with our clients to deliver the insights and expert guidance they have come to expect and count on from their financial services provider. To be that trusted advisor, we are consistently looking for ways to better serve our clients and return value to our stockholders. It's a business objective we've been committed to for the long haul and one we believe matches the strides of our clients – constantly evolving and growing to better our operation.

In August, the Boards of Directors of 1st Farm Credit Services, ACA, AgStar Financial Services, ACA, and Badgerland Financial, ACA unanimously voted in favor of recommending a merger to our client-owners. With the decision to recommend a merger, a number of additional regulatory and procedural steps still need to be completed before our client-owners have the opportunity to vote on the proposal in early 2017. If approved, the expected merger effective date would be April 1, 2017. A merger application was filed with our regulator, the Farm Credit Administration, in the third quarter.

1st Farm Credit Services, ACA serves the northern 42 counties of Illinois. Badgerland Financial, ACA serves the southern 33 Wisconsin counties; and AgStar Financial Services, ACA serves 69 counties across Minnesota and Wisconsin. While our markets differ in some ways, our philosophies and focus on client relationships and commitment to rural communities and agriculture are closely aligned.

FORWARD-LOOKING INFORMATION

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2015 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

AGRICULTURAL AND ECONOMIC CONDITIONS

We serve many sectors in agriculture including our primary industries of grain, swine, and dairy. Credit quality, delinquencies, and nonaccrual measures have continued to remain at low levels through 2016, despite a challenging environment for many producers in our territory.

As of October 12, 2016, the United States Department of Agriculture (USDA) projected 2016/17 corn production at 15.1 billion bushels, a 10.7% increase from the estimate for the 2015/16 marketing year. The increase is driven by both higher yields and an increase in planted acreage. Estimated average yields are 173.4 bushels per acre, up from 168.4 bushels per acre in the last season, on 86.8 million acres which is also up from 80.7 million in 2015/16 and 83.1 million in 2014/15. While production remains at a record high, U.S. corn usage for 2016/17 is also expected to be at a record high. Nevertheless, U.S. ending stocks for 2016/17 are projected 320 million bushels above 2015/16 carryout projection, a figure that is slightly lower than USDA forecasts earlier this year. The 2016/17 season-average corn price received by producers is projected at \$2.95 to \$3.55 per bushel, a range lower than averages of the previous two seasons.

The USDA is currently projecting 2016/17 soybean production at 4.3 billion bushels, an 8.7% increase from 2015/16 estimated levels, and would prove to be a record high in production. The current yield per harvested acre is projected to be 51.4 bushels per acre, which if proven accurate would be the first

harvested yield above 50. The 2016/17 season-average soybean price is projected at \$8.30 to \$9.80 per bushel, in-line with the estimated season average for 2015/16. Soybean exports are projected at 2,025 million bushels marking the fourth consecutive annual increase and a new record high. Higher soybean oil and meal domestic disappearance and a modest increase in exports are not enough to offset the increased production. Ending soybean stocks are projected to increase nearly 200 million bushels.

The quality of the crop portfolio continues to be strong at 96.4% non-adverse as of September 30, 2016. Many producers will not be profitable at projected prices without further reductions in associated input costs. Some future deterioration is expected particularly if low grain prices continue for an extended period.

2016 has been a difficult year for most hog producers as prices and margins look significantly less favorable than previous years. Nevertheless, most producers have solid balance sheets and the quality of the swine portfolio remains very strong at 98.7% non-adverse. The Porcine Epidemic Diarrhea Virus (PEDv) has had less of an impact this season than it had in 2014, leading to a large increase in production in 2015 and 2016. The U.S. market hog inventory at 64.8 million head for September 1, 2016 was up 3% from last year, and up 4% from last quarter. This is the highest market hog inventory since quarterly estimates began in 1988. USDA currently forecasts 2016 pork production at 24.9 billion pounds, about 400 million pounds more than a year ago and nearly 2 billion pounds more than the average during 2011-2014. The USDA forecasts 2017 pork output at 25.9 billion pounds, 3.8% more than in 2016. As such, the CME market spot price of Lean Hogs, which peaked during the 2014 PEDv epidemic at over \$130 per hundredweight, has declined to \$41 per hundredweight as of October 20, 2016. While the strength of the U.S. dollar has compounded the issue, the amount of pork exported continues to increase, and the USDA anticipates that further demand from Asia will grow pork exports by 8% between 2015 and 2017.

Modest declines for milk prices are expected to continue throughout 2016 and into 2017 as the dairy industry's production response to high 2014 prices works its way through the system. The milk production forecast for 2016 at 212.7 billion pounds is 2.0% higher than 2015 on a larger expected cow herd and slightly more rapid growth in milk per cow; and the forecast for 2017 is expected to be an additional 2.2% higher. The effects of drought conditions in the West were more than offset by increased production in the Midwest. Fat-basis imports are expected to increase and exports are largely expected to remain flat for 2016 and 2017. Domestic demand for butter, and to a lesser extent cheese, encourages imports and limits export potential. Additionally, the effect of Britain's decision to leave the E.U. ("Brexit") continues to weigh on the British Pound and Euro and is likely to further encourage U.S. imports. The rise of the U.S. dollar, a ban of dairy product imports by Russia, limited demand from China, and increased global milk production have resulted in weak U.S. Dairy Exports. The USDA projects an average price received by farmers for all milk of \$15.80 to \$15.90 per hundredweight in 2016 and \$15.55 to \$16.45 per hundredweight in 2017. Butter and cheese prices for 2016 are forecast lower than 2015 on relatively abundant supplies of those products, and the trend is forecast to continue into 2017. We expect dairy producers will be around break-even in 2016 as lower than expected milk prices significantly impact margins, despite lower overall feed costs.

Over the last number of years, overall conditions have been favorable for agricultural producers resulting in positive performance generally for agribusinesses. However, the combination of lower commodity prices, lower crop and livestock receipts, the relative value of the U.S. dollar, and weaker global economic picture are expected to drive farm income below historical averages. Net farm income which includes depreciation, inventory changes and other non-money or non-cash expenses - a key indicator of U.S. farm well-being - is forecast to be \$71.5 billion in 2016, down 11.5% compared to 2015. Direct government farm program payments are projected to rise \$2.7 billion to \$13.5 billion in 2016, in part due to the expected price environment. If realized, 2016 net farm income would be the lowest since 2009; however, the estimate of \$71.5 billion for 2016 is 30% higher than the USDA projected at the beginning of this year. For the second year in a row, production expenses are down. Total production expenses are forecast down \$10.1 billion (2.8%) over 2015, led by declines in farm-origin inputs (feed, livestock/poultry, seed) and fuel/oils, partly offsetting an anticipated decline in cash receipts. Additionally, the USDA reported that as of June cash rent on land has declined in most Midwest states. For example, in Minnesota cash rents on cropland declined 6% as of June 2016 compared to a year earlier.

Despite the near-term conditions, farm wealth is projected to remain at record levels. The combination of lower income and record farm wealth suggests a mixed but manageable financial picture for the agricultural sector as a whole with some regional variation. The USDA reported that the value of total farm sector equity is forecast down 2.4% in 2016, as the decline in farm sector assets outpaced the modest decline in sector debt relative to 2015. The value of real estate, the largest component by far of the asset portfolio, is forecast down 1.5%. After years of steady increase, farm land values in our area have flattened and are expected to decline as we progress through 2016 and into 2017 in response to lower commodity prices and the potential for changes in interest rates. According to the USDA June survey, cropland values in Minnesota declined 1.0% compared to the June 2015 survey; whereas Wisconsin cropland increased 4.3% over the same period. Despite the potential for further land value declines, the U.S. farm sector is in the best financial shape in over a generation. Given solid net worth positions, access to liquidity and conservative borrowing characteristics, U.S. agriculture is well-positioned to handle a decline in land values without enduring significant financial stress and hardship.

Our rural home mortgage portfolio credit quality remains strong. The economy continues to generate a number of positive economic signals for the housing market. According to the CoreLogic HPI, home prices nationwide increased by 6.2% in August 2016 compared with August 2015, and 1.1% compared with the previous month. Mortgage interest rates hover near historic lows. Additionally, The U.S. Bureau of Labor Statistics reported that the national unemployment rate remains at 5.0% as of September 2016, a steady decline from over 10% in 2009. Both Minnesota and Wisconsin have state unemployment rates significantly below the national average.

In response to the potential changes in the economic environment, some of our core credit objectives include working with clients to promote risk management, ensure high quality financial statements and production reports, encourage disciplined marketing plans, and provide individualized servicing plans and strategies.

LOANS HELD TO MATURITY

Loans Held to Maturity

Loans held to maturity were \$7.8 billion at September 30, 2016, an increase of \$234.4 million from December 31, 2015. The increase was primarily due to an increase in net participations purchased, partially offset by repayments made by borrowers in our production agriculture sectors.

Portfolio Credit Quality

The credit quality of our portfolio declined from December 31, 2015. Adversely classified loans increased to 2.8% of the portfolio at September 30, 2016, from 1.8% of the portfolio at December 31, 2015. Adversely classified loans are loans we have identified as showing some credit weakness outside our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses. The credit quality has declined in our grain and dairy portfolios due to lower grain and milk prices.

In certain circumstances, Federal Agricultural Mortgage Corporation and government agency guarantee programs are used to reduce the risk of loss. At September 30, 2016, \$680.8 million of our loans were, to some level, guaranteed under these government programs.

Risk Assets

Risk assets are comprised of nonaccrual loans, accruing restructured loans, accruing loans 90 days or more past due, and other property owned.

Components of Risk Assets

(dollars in thousands)	September 30	December 31
As of:	2016	2015
Loans:		
Nonaccrual	\$ 67,116	\$ 48,897
Accruing restructured	13,838	21,072
Accruing loans 90 days or more past due	10,984	124
Total risk loans	91,938	70,093
Other property owned	1,596	1,060
Total risk assets	\$ 93,534	\$ 71,153
Total risk loans as a percentage of total loans	1.2%	0.9%
Nonaccrual loans as a percentage of total loans	0.9%	0.6%
Current nonaccrual loans as a percentage of total nonaccrual loans	61.3%	69.1%
Total delinquencies as a percentage of total loans	0.7%	0.4%

Note: Accruing loans include accrued interest receivable.

Our risk assets have increased from December 31, 2015, but remained at acceptable levels. Despite the increase in risk assets, total risk loans as a percentage of total loans were well within our established risk management guidelines.

The increase in nonaccrual loans was due to certain accounts in our grain and dairy portfolios, partially offset by the upgrading of a communications account. Nonaccrual loans remained at an acceptable level at September 30, 2016.

The decrease in accruing restructured loans was primarily the result of an account in our dairy portfolio being downgraded to a nonaccrual loan during the first quarter of 2016.

The increase in accruing loans 90 days or more past due was largely due to production and intermediate term loans in our grain and cattle portfolios. Our accounting policy requires accruing loans past due 90 days to be transferred into nonaccrual status unless adequately secured and in the process of collection. Based on our analysis, all accruing loans 90 days or more past due were eligible to remain in accruing status.

The increase in total delinquencies as a percentage of total loans was the result of financial stress in the grain industry. Delinquencies may continue to increase if lower grain prices persist.

Allowance for Loan Losses

The allowance for loan losses is an estimate of losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, estimated probability of default, estimated loss severity, portfolio quality, stress testing, and current economic and environmental conditions.

Allowance Coverage Ratios

As of:	September 30	December 31
	2016	2015
Allowance as a percentage of:		
Loans	0.4%	0.4%
Nonaccrual loans	50.4%	55.4%
Total risk loans	36.8%	38.6%

The increase in allowance for loan losses from December 31, 2015 was related to provision expense recorded to reflect the deterioration in our grain portfolio. In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at September 30, 2016.

LOANS HELD FOR SALE

We originate loans held for sale under our RuraLiving® program, a rural residential mortgage program designed to provide qualified borrowers with additional options for competitive rate financing of rural homes in small towns or homes that are part of a hobby farm, pastureland, or tillable acreage. Loans closed under this program will be sold to and securitized by a third party investor. At September 30, 2016, the volume in this program was \$28.7 million, a \$6.7 million decrease from December 31, 2015. The decrease was the result of loans being sold to and securitized by a third party investor and partially offset by loans held for sale being originated.

RESULTS OF OPERATIONS

Profitability Information

(dollars in thousands)

For the nine months ended September 30	2016	2015
Net income	\$ 92,216	\$ 92,704
Return on average assets	1.4%	1.6%
Return on average equity	9.7%	10.5%

Changes in the chart above are directly related to the changes in income discussed in this section, changes in assets discussed in the Loan Portfolio section, and changes in capital discussed in the Funding, Liquidity, and Capital section.

Changes in Significant Components of Net Income

(in thousands)	2016	2015	Increase (decrease) in net income
For the nine months ended September 30			
Net interest income	\$ 153,490	\$ 147,355	\$ 6,135
Provision for loan losses	7,134	3,030	(4,104)
Patronage income	17,936	13,445	4,491
Other income, net	31,389	30,641	748
Operating expenses	101,536	94,287	(7,249)
Provision for income taxes	1,929	1,420	(509)
Net income	\$ 92,216	\$ 92,704	\$ (488)

Changes in Net Interest Income

(in thousands)

For the nine months ended September 30	2016 vs 2015
Changes in volume	\$ 16,244
Changes in interest rates	(8,464)
Changes in asset securitization	160
Changes in nonaccrual income and other	(1,805)
Net change	\$ 6,135

The change in the provision for loan losses was related to deterioration of loans in our grain portfolio.

Patronage income was impacted by three factors during the nine months ended September 30, 2016. First, it was impacted by an increase in patronage income received on loans in the AgriBank Asset Pool Program due to a higher average balance of our portfolio in the AgriBank Asset Pool Program, compared to the prior year. Secondly, additional patronage accrued related to an increase in wholesale spread on our note payable. Thirdly, the first two factors were partially offset by a decrease in patronage income related to a lower patronage rate applied to the average balance on our note payable with AgriBank compared to the prior year.

We originated rural home loans for resale into the secondary market. We sold loans in the secondary market totaling \$41.2 million through September 30, 2016 compared to \$45.3 million for the same period in 2015. The fee income from this activity totaled \$989 thousand for the nine months ended September 30, 2016 compared to \$960 thousand for the same period of 2015.

The change in operating expenses was primarily related to increases in salary and benefits expense, Farm Credit System Insurance Corporation (FCSIC) expense, and furniture and equipment expense. FCSIC expense increased in 2016 primarily due to an increase in the premium rate charged on accrual loans as a result of growth of accrual loans in the System. The FCSIC premium rate increased from 13 basis points in 2015 to 16 basis points for the first half and 18 basis points for the second half of 2016. The FCSIC Board meets periodically throughout the year to review premium rates and has the ability to change these rates at any time.

FUNDING, LIQUIDITY, AND CAPITAL

We borrow from AgriBank, under a note payable, in the form of a line of credit. Our note payable matured on March 31, 2016 and was renewed for \$8.5 billion with a maturity date of March 31, 2017. The note payable will be renegotiated at that time. The repricing attributes of our line of credit generally correspond to

the repricing attributes of our loan portfolio which significantly reduces our market interest rate risk. Due to the cooperative structure of the Farm Credit System and as we are a stockholder of AgriBank, we expect this borrowing relationship to continue into the foreseeable future.

The components of cost of funds associated with our note payable include:

- A marginal cost of debt component
- A spread component, which includes cost of servicing, cost of liquidity, and bank profit
- A risk premium component, if applicable

We were not subject to a risk premium at September 30, 2016 or December 31, 2015.

Total equity increased \$52.7 million from December 31, 2015 primarily due to net income for the period, which was partially offset by accrued redemptions of nonqualified patronage allocations and preferred stock dividend accruals.

Farm Credit Administration regulations require us to maintain a certain level for our permanent capital ratio, total surplus ratio, and core surplus ratio. Refer to Note 11 in our 2015 Annual Report for a more complete description of these ratios.

Select Capital Ratios			
As of	Regulatory Minimums	September 30 2016	December 31 2015
Permanent capital ratio	7.0%	14.5%	14.8%
Total surplus ratio	7.0%	14.3%	14.5%
Core surplus ratio	3.5%	12.1%	12.3%

The capital adequacy ratios are directly impacted by the changes in capital as more fully explained in this section and the changes in assets as discussed in the Loan Portfolio section. As discussed in Note 5 of the accompanying Consolidated Financial Statements we will be subject to new regulations and capital requirements effective January 1, 2017.

REGULATORY MATTERS

Regulatory Capital Requirements

On March 10, 2016, the FCA Board approved a final rule to modify the regulatory capital requirements for System Banks and Associations. The stated objectives of the rule are to:

- Modernize capital requirements while ensuring that institutions continue to hold sufficient regulatory capital to fulfill their mission as a government-sponsored enterprise
- Ensure that the System's capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted, but also to ensure that the rules recognize the cooperative structure and the organization of the System
- Make System regulatory capital requirements more transparent
- Meet the requirements of section 939A of the Dodd-Frank Wall Street Reform and Consumer Protection Act

The final rule replaces existing core surplus and total surplus ratios with common equity tier 1, tier 1, and total capital risk-based capital ratios. The final rule also adds a tier 1 leverage ratio. The permanent capital ratio continues to remain in effect with the final rule. Refer to Note 5 of the accompanying Consolidated Financial Statements for additional information regarding these ratios.

The effective date of the new capital requirements is January 1, 2017.

The final rule to modify regulatory capital requirements qualifies as a regulatory event under the terms of AgStar's subordinated note purchase agreement which allows for the redemption of the outstanding subordinated notes in whole at par on any interest payment date. On September 22, 2016, the Board approved a resolution authorizing the redemption of all \$100 million of outstanding subordinated notes at par effective on the next interest payment date of December 15, 2016.

Investment Securities Eligibility

On June 12, 2014, the FCA Board approved a proposed rule to revise the requirements governing the eligibility of investments for System Banks and Associations. The stated objectives of the proposed rule are to:

- Strengthen the safety and soundness of System Banks and Associations
- Ensure that System Banks hold sufficient liquidity to continue operations and pay maturing obligations in the event of market disruption
- Enhance the ability of the System Banks to supply credit to agricultural and aquatic producers
- Comply with the requirements of section 939A of the Dodd-Frank Act
- Modernize the investment eligibility criteria for System Banks
- Revise the investment regulation for System Associations to improve their investment management practices so they are more resilient to risk

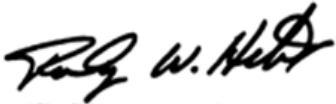
The public comment period ended on October 23, 2014. FCA has not issued any further information regarding this proposed rule.

CERTIFICATION

The undersigned have reviewed the September 30, 2016 Quarterly Report of AgStar Financial Services, ACA, which has been prepared under the oversight of the Audit Committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.



Kaye Compart
Chairperson of the Board
AgStar Financial Services, ACA



Rodney W. Hebrink
President and Chief Executive Officer
AgStar Financial Services, ACA



Jase L. Wagner
Senior Vice President and Chief Financial Officer
AgStar Financial Services, ACA

November 7, 2016

CONSOLIDATED STATEMENTS OF CONDITION

AgStar Financial Services, ACA

(in thousands)

(Unaudited)

As of:	September 30 2016	December 31 2015
ASSETS		
Loans held to maturity	\$ 7,806,445	\$ 7,572,042
Allowance for loan losses	33,824	27,071
Net loans held to maturity	7,772,621	7,544,971
Loans held for sale	28,686	35,380
Net loans	7,801,307	7,580,351
Unrestricted cash	2,100	1,900
Investment securities (including \$27,051 and \$0 at fair value)	493,042	442,972
Assets held for lease, net	33,884	38,396
Accrued interest receivable	79,094	58,734
Investment in AgriBank, FCB	179,225	171,395
Premises and equipment, net	17,633	18,072
Other property owned	1,596	1,060
Deferred tax assets, net	65	--
Other assets	56,118	48,830
Total assets	\$ 8,664,064	\$ 8,361,710
LIABILITIES		
Note payable to AgriBank, FCB	\$ 7,167,615	\$ 6,949,764
Subordinated debt	99,583	99,491
Accrued interest payable	33,695	26,805
Deferred tax liabilities, net	--	3,614
Other liabilities	83,288	54,902
Total liabilities	7,384,181	7,134,576
Contingencies and commitments (Note 6)		
EQUITY		
Preferred stock	100,000	100,000
Capital stock and participation certificates	15,987	16,085
Allocated surplus	420,582	406,758
Unallocated surplus	743,314	704,291
Total equity	1,279,883	1,227,134
Total liabilities and equity	\$ 8,664,064	\$ 8,361,710

The accompanying notes are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

AgStar Financial Services, ACA

(in thousands)

(Unaudited)

For the period ended September 30	Three Months Ended		Nine Months Ended	
	2016	2015	2016	2015
Interest income	\$ 84,454	\$ 79,143	\$ 250,718	\$ 227,994
Interest expense	33,356	27,777	97,228	80,639
Net interest income	51,098	51,366	153,490	147,355
Provision for loan losses	2,778	1,330	7,134	3,030
Net interest income after provision for loan losses	48,320	50,036	146,356	144,325
Other income				
Patronage income	5,996	4,544	17,936	13,445
Net operating lease income	370	439	1,032	1,325
Financially related services income	4,799	4,899	14,871	14,650
Fee and miscellaneous income, net	5,625	4,704	15,486	14,666
Total other income	16,790	14,586	49,325	44,086
Operating expenses				
Salaries and employee benefits	22,505	22,261	67,962	65,000
Farm Credit System insurance	3,257	2,121	8,940	6,207
Other operating expenses	8,561	7,317	24,634	23,080
Total operating expenses	34,323	31,699	101,536	94,287
Income before income taxes	30,787	32,923	94,145	94,124
(Benefit from) provision for income taxes	(3,709)	(3,746)	1,929	1,420
Net income	\$ 34,496	\$ 36,669	\$ 92,216	\$ 92,704
Other comprehensive income				
Investment securities available-for-sale:				
Not-other-than-temporarily-impaired investments	\$ --	\$ --	\$ --	\$ (82)
Total other comprehensive income	--	--	--	(82)
Comprehensive income	\$ 34,496	\$ 36,669	\$ 92,216	\$ 92,622

The accompanying notes are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

AgStar Financial Services, ACA

(in thousands)

(Unaudited)

	Preferred Stock	Capital Stock and Participation Certificates	Allocated Surplus	Unallocated Surplus	Accumulated Other Comprehensive Income	Total Equity
Balance at December 31, 2014	\$ 100,000	\$ 16,177	\$ 371,004	\$ 650,915	\$ 82	\$ 1,138,178
Net income	--	--	--	92,704	--	92,704
Other comprehensive income	--	--	--	--	(82)	(82)
Net surplus allocated under nonqualified patronage program	--	--	46,884	(46,884)	--	--
Redemption of prior year allocated patronage	--	--	(27,117)	--	--	(27,117)
Preferred stock dividend	--	--	--	(6,750)	--	(6,750)
Capital stock and participation certificates issued	--	983	--	--	--	983
Capital stock and participation certificates retired	--	(1,015)	--	--	--	(1,015)
Balance at September 30, 2015	\$ 100,000	\$ 16,145	\$ 390,771	\$ 689,985	\$ --	\$ 1,196,901
Balance at December 31, 2015	\$ 100,000	\$ 16,085	\$ 406,758	\$ 704,291	\$ --	\$ 1,227,134
Net income	--	--	--	92,216	--	92,216
Net surplus allocated under nonqualified patronage program	--	--	46,443	(46,443)	--	--
Redemption of prior year allocated patronage	--	--	(32,619)	--	--	(32,619)
Preferred stock dividend	--	--	--	(6,750)	--	(6,750)
Capital stock and participation certificates issued	--	991	--	--	--	991
Capital stock and participation certificates retired	--	(1,089)	--	--	--	(1,089)
Balance at September 30, 2016	\$ 100,000	\$ 15,987	\$ 420,582	\$ 743,314	\$ --	\$ 1,279,883

The accompanying notes are an integral part of these Consolidated Financial Statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1: ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The Consolidated Financial Statements contain all adjustments necessary for a fair presentation of the interim consolidated financial condition and consolidated results of operations. While our accounting policies conform to accounting principles generally accepted in the United States of America (U.S. GAAP) and the prevailing practices within the financial services industry, this interim Quarterly Report is prepared based upon statutory and regulatory requirements and, accordingly, does not include all disclosures required by U.S. GAAP. The results of the nine months ended September 30, 2016 are not necessarily indicative of the results to be expected for the year ending December 31, 2016. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the Consolidated Financial Statements and related notes included in our Annual Report for the year ended December 31, 2015 (2015 Annual Report).

The Consolidated Financial Statements present the consolidated financial results of AgStar Financial Services, ACA (the parent) and AgStar Financial Services, FLCA and AgStar Financial Services, PCA (the subsidiaries). All material intercompany transactions and balances have been eliminated in consolidation.

Recently Issued or Adopted Accounting Pronouncements

The following accounting standards have been issued since the issuance of our 2015 Annual Report, but are not yet effective.

In June 2016, the Financial Accounting Standards Board (FASB) issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. The guidance is effective for public entities for annual reporting periods beginning after December 15, 2020, including interim periods within those annual periods. Early adoption is permitted as of annual reporting periods beginning after December 15, 2018, including interim periods within those annual periods. We are currently evaluating the impact of the guidance on our financial condition, results of operations, cash flows, and financial statement disclosures.

Refer to Note 2 in our 2015 Annual Report for additional information on other accounting standards that have been issued, but are not yet effective. We are currently evaluating the impact of the guidance on our Consolidated Financial Statements. No accounting pronouncements were adopted during the nine months ended September 30, 2016.

NOTE 2: LOANS HELD TO MATURITY AND ALLOWANCE FOR LOAN LOSSES

Loans by Type

(dollars in thousands)

As of:	September 30, 2016		December 31, 2015	
	Amount	%	Amount	%
Real estate mortgage	\$ 3,895,332	49.9%	\$ 3,675,008	48.5%
Production and intermediate term	1,862,780	23.9%	2,020,921	26.7%
Agribusiness	1,123,673	14.4%	920,347	12.2%
Other	924,660	11.8%	955,766	12.6%
Total	\$ 7,806,445	100.0%	\$ 7,572,042	100.0%

The other category is primarily comprised of energy, communication, rural residential real estate, and international related loans as well as finance and conditional sales leases and bonds originated under our mission related investment authority.

Credit Quality

One credit quality indicator we utilize is the Farm Credit Administration (FCA) Uniform Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable – loans are non-criticized loans representing the highest quality. They are expected to be fully collectible. This category is further differentiated into various probabilities of default.
- Other assets especially mentioned (Special Mention) – are currently collectible but exhibit some potential weakness. These loans involve increased credit risk, but not to the point of justifying a substandard classification.
- Substandard – loans exhibit some serious weakness in repayment capacity, equity, and/or collateral pledged on the loan.
- Doubtful – loans exhibit similar weaknesses as substandard loans. Doubtful loans have additional weaknesses in existing factors, conditions, and values that make collection in full highly questionable.
- Loss – loans are considered uncollectible.

We had no loans categorized as loss at September 30, 2016 or December 31, 2015.

Credit Quality of Loans

(dollars in thousands) As of September 30, 2016	Acceptable		Special Mention		Substandard/ Doubtful		Total	
	Amount	%	Amount	%	Amount	%	Amount	%
Real estate mortgage	\$ 3,711,260	94.1%	\$ 123,400	3.1%	\$ 108,604	2.8%	\$ 3,943,264	100.0%
Production and intermediate term	1,715,883	91.1%	87,010	4.6%	81,419	4.3%	1,884,312	100.0%
Agribusiness	1,098,483	97.5%	11,325	1.0%	16,553	1.5%	1,126,361	100.0%
Other	873,163	94.3%	36,564	3.9%	16,849	1.8%	926,576	100.0%
Total	<u>\$ 7,398,789</u>	<u>93.9%</u>	<u>\$ 258,299</u>	<u>3.3%</u>	<u>\$ 223,425</u>	<u>2.8%</u>	<u>\$ 7,880,513</u>	<u>100.0%</u>

As of December 31, 2015	Acceptable		Special Mention		Substandard/ Doubtful		Total	
	Amount	%	Amount	%	Amount	%	Amount	%
Real estate mortgage	\$ 3,564,761	96.2%	\$ 85,808	2.3%	\$ 56,311	1.5%	\$ 3,706,880	100.0%
Production and intermediate term	1,962,292	96.3%	33,079	1.6%	43,275	2.1%	2,038,646	100.0%
Agribusiness	891,229	96.6%	14,207	1.5%	17,267	1.9%	922,703	100.0%
Other	916,462	95.7%	20,813	2.2%	20,517	2.1%	957,792	100.0%
Total	<u>\$ 7,334,744</u>	<u>96.2%</u>	<u>\$ 153,907</u>	<u>2.0%</u>	<u>\$ 137,370</u>	<u>1.8%</u>	<u>\$ 7,626,021</u>	<u>100.0%</u>

Note: Accruing loans include accrued interest receivable.

Delinquency

Aging Analysis of Loans

(in thousands) As of September 30, 2016	30-89 Days Past Due		90 Days or More Past Due		Total Past Due		Not Past Due or Less than 30 Days Past Due		Total		90 Days or More Past Due and Accruing	
	Real estate mortgage	\$ 13,284	\$ 11,568	\$ 24,852	\$ 3,918,412	\$ 3,943,264	\$ 420					
Production and intermediate term	4,378	19,349	23,727	1,860,585	1,884,312	10,367						
Agribusiness	32	55	87	1,126,274	1,126,361	--						
Other	2,782	1,997	4,779	921,797	926,576	197						
Total	<u>\$ 20,476</u>	<u>\$ 32,969</u>	<u>\$ 53,445</u>	<u>\$ 7,827,068</u>	<u>\$ 7,880,513</u>	<u>\$ 10,984</u>						

As of December 31, 2015	30-89 Days Past Due		90 Days or More Past Due		Total Past Due		Not Past Due or Less than 30 Days Past Due		Total		90 Days or More Past Due and Accruing	
	Real estate mortgage	\$ 12,952	\$ 4,039	\$ 16,991	\$ 3,689,889	\$ 3,706,880	\$ 27					
Production and intermediate term	3,409	6,890	10,299	2,028,347	2,038,646	28						
Agribusiness	98	--	98	922,605	922,703	--						
Other	3,366	1,549	4,915	952,877	957,792	69						
Total	<u>\$ 19,825</u>	<u>\$ 12,478</u>	<u>\$ 32,303</u>	<u>\$ 7,593,718</u>	<u>\$ 7,626,021</u>	<u>\$ 124</u>						

Note: Accruing loans include accrued interest receivable.

Risk Loans

Risk loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms.

Risk Loan Information

(in thousands)	September 30	December 31
As of:	2016	2015
Volume with specific reserves	\$ 8,809	\$ 4,785
Volume without specific reserves	83,129	65,308
Total risk loans	\$ 91,938	\$ 70,093
Total specific reserves	\$ 3,599	\$ 2,230
For the nine months ended September 30	2016	2015
Income on accrual risk loans	\$ 784	\$ 1,043
Income on nonaccrual loans	4,039	5,985
Total income on risk loans	\$ 4,823	\$ 7,028
Average risk loans	\$ 79,725	\$ 78,465

Note: Accruing loans include accrued interest receivable.

We had \$4.8 million of commitments to lend additional money to borrowers whose loans were at risk at September 30, 2016.

Troubled Debt Restructurings (TDRs)

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a troubled debt restructuring, also known as a restructured loan. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as TDRs are considered risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the restructured loan to the lower of book value or net realizable value of collateral.

TDR Activity

(in thousands)

Nine months ended September 30	2016		2015	
	Pre-modification	Post-modification	Pre-modification	Post-modification
Real estate mortgage	\$ --	\$ --	\$ 244	\$ 534
Production and intermediate term	798	795	649	370
Agribusiness	69	69	--	--
Total	\$ 867	\$ 864	\$ 893	\$ 904

Pre-modification represents the outstanding recorded investment of the loan just prior to restructuring and post-modification represents the outstanding recorded investment of the loan immediately following the restructuring. The recorded investment of the loan is the face amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, and acquisition costs and may also reflect a previous direct charge-off.

The primary types of modification included deferral of principal and extension of maturity.

We had TDRs in the production and intermediate term loan category of \$576 thousand and \$14 thousand that defaulted during the nine months ended September 30, 2016 and 2015, respectively in which the modifications were within twelve months of the respective reporting period.

TDRs Outstanding		
(in thousands)	September 30	December 31
As of:	2016	2015
Accrual status:		
Real estate mortgage	\$ 12,474	\$ 17,193
Production and intermediate term	1,364	3,879
Agribusiness	--	--
Other	--	--
Total TDRs in accrual status	<u>\$ 13,838</u>	<u>\$ 21,072</u>
Nonaccrual status:		
Real estate mortgage	\$ 8,345	\$ 4,929
Production and intermediate term	5,281	5,582
Agribusiness	68	--
Other	87	8,407
Total TDRs in nonaccrual status	<u>\$ 13,781</u>	<u>\$ 18,918</u>
Total TDRs status:		
Real estate mortgage	\$ 20,819	\$ 22,122
Production and intermediate term	6,645	9,461
Agribusiness	68	--
Other	87	8,407
Total TDRs	<u>\$ 27,619</u>	<u>\$ 39,990</u>

The decrease in outstanding TDRs from December 31, 2015 to September 30, 2016 is primarily due to one borrower refinancing their notes.

Additional commitments to lend to borrowers whose loans have been modified in a TDR were \$2.8 million at September 30, 2016.

Allowance for Loan Losses

Changes for Allowance for Loan Losses

(in thousands)		
Nine months ended September 30	2016	2015
Balance at beginning of period	\$ 27,071	\$ 23,655
Provision for loan losses	7,134	3,030
Loan recoveries	895	597
Loan charge-offs	(1,276)	(1,714)
Balance at end of period	<u>\$ 33,824</u>	<u>\$ 25,568</u>

The increase in allowance for loan losses from September 30, 2015 was related to provision expense recorded to reflect the deterioration in our grain portfolio.

NOTE 3: INVESTMENT SECURITIES

We had held-to-maturity investment securities of \$466.0 million at September 30, 2016 and \$443.0 million at December 31, 2015. Our investment securities consisted of:

- Mortgage-backed securities (MBS) issued by the Federal Agricultural Mortgage Corporation (Farmer Mac) or guaranteed by the Small Business Administration (SBA) or by the United States Department of Agriculture (USDA)
- Asset-backed securities (ABS) guaranteed by SBA or USDA
- Municipal revenue bonds and corporate debt security (Bonds)

The investment securities have been classified as held-to-maturity. MBS are generally longer-term investments and ABS are generally shorter-term investments. Farmer Mac guaranteed investments are typically MBS while SBA and USDA guaranteed investments may be comprised of either MBS or ABS. All of our held-to-maturity investment securities, except \$5.0 million and \$4.9 million, were fully guaranteed by Farmer Mac, SBA, or USDA at September 30, 2016 and December 31, 2015, respectively.

Additional Held-to-Maturity Investment Securities Information

(dollars in thousands)	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value	Weighted Average Yield
As of September 30, 2016					
MBS	\$ 424,058	\$ 5,054	\$ (6,852)	\$ 422,260	3.9%
ABS	36,905	3	(2,219)	34,689	2.0%
Bonds	5,028	49	--	5,077	6.4%
Total	\$ 465,991	\$ 5,106	\$ (9,071)	\$ 462,026	3.8%
As of December 31, 2015					
MBS	\$ 396,433	\$ 1,542	\$ (9,213)	\$ 388,762	3.6%
ABS	41,603	1	(2,376)	39,228	1.9%
Bonds	4,936	--	(251)	4,685	6.4%
Total	\$ 442,972	\$ 1,543	\$ (11,840)	\$ 432,675	3.5%

Investment income is recorded in "Interest income" in the Consolidated Statements of Comprehensive Income and totaled \$12.0 million and \$11.2 million for the nine months ended September 30, 2016 and 2015, respectively.

Contractual Maturities of Held-to-Maturity Investment Securities

(in thousands)	Amortized Cost
As of September 30, 2016	
Less than one year	\$ 1,374
One to five years	29,087
Five to ten years	63,171
More than ten years	372,359
Total	\$ 465,991

A summary of investments in an unrealized loss position presented by the length of time the investments have been in continuous unrealized loss position follows:

(in thousands)	Less than 12 months		Greater than 12 months	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
As of September 30, 2016				
MBS	\$ 15,625	\$ 252	\$ 87,472	\$ 6,600
ABS	4,670	352	28,081	1,867
Bonds	--	--	--	--
Total	\$ 20,295	\$ 604	\$ 115,553	\$ 8,467
As of December 31, 2015				
MBS	\$ 100,500	\$ 2,221	\$ 152,190	\$ 6,992
ABS	10,221	538	27,360	1,838
Bonds	4,665	251	--	--
Total	\$ 115,386	\$ 3,010	\$ 179,550	\$ 8,830

Unrealized losses greater than 12 months associated with held-to-maturity investment securities are not considered to be other-than-temporary due to the 100% guarantee of the principal by Farmer Mac, SBA, or USDA. However, the premiums paid to purchase the investment are not guaranteed and are amortized over the maturity of each loan on a straight-line basis as a reduction of interest income. Repayment of principal is assessed at least quarterly, and any remaining unamortized premium is taken as a reduction to interest income if principal repayment is unlikely, or when a demand for payment is made for the guarantee. At September 30, 2016, the majority of the \$8.5 million unrealized loss greater than 12 months represents unamortized premium.

We had available-for-sale investment securities, consisting of MBS, with an amortized cost and fair value of \$27.1 million and the contractual maturities were more than 10 years at September 30, 2016. We had no outstanding available-for-sale investment securities at December 31, 2015.

Additional Available-for-Sale Investment Securities Information

(in thousands)

Nine months ended September 30	2016	2015
Proceeds from sales	\$ 49,000	\$ 30,724
Realized gains on sales, net	406	121
Unrealized gains (losses)	--	(82)

The investment portfolio is evaluated for other-than-temporary impairment. To date, we have not recognized any impairment on our investment portfolio.

NOTE 4: OTHER INVESTMENT

We and other Farm Credit Institutions are among the forming limited partners for a \$154.5 million Rural Business Investment Company (RBIC) established on October 3, 2014. The RBIC facilitates equity and debt investments in agriculture-related businesses that create growth and job opportunities in rural America. Our total commitment is \$20.0 million through October 2019. Our investment in the RBIC is recorded in "Other assets" in the Consolidated Statements of Condition, and totaled \$5.5 million at September 30, 2016 and \$4.2 million at December 31, 2015.

The investment was evaluated for impairment. To date, we have not recognized any impairment on this investment. During the nine months ended September 30, 2016 we received a distribution of \$250 thousand as the RBIC sold an investment. The distribution was a return of contributed capital and therefore reduced our recorded investment. To date, no income has been distributed from the RBIC.

NOTE 5: EQUITY

Regulatory Capitalization Requirements

On March 10, 2016, the FCA Board approved a final rule to modify the regulatory capital requirements for System Banks and Associations. The final rule replaces existing core surplus and total surplus ratios with common equity tier 1, tier 1, and total capital risk-based capital ratios. The final rule also adds a tier 1 leverage ratio. The permanent capital ratio continues to remain in effect with the final rule. The effective date of the new capital requirements is January 1, 2017.

FCA Revised Capital Requirements

	Regulatory Minimums	Capital Conservation Buffer	Total
Risk adjusted:			
Common equity Tier 1 ratio	4.5%	2.5%	7.0%
Tier 1 capital ratio	6.0%	2.5%	8.5%
Total capital ratio	8.0%	2.5%	10.5%
Non-risk adjusted:			
Tier 1 leverage ratio	4.0%	1.0%	5.0%

If the capital ratios fall below the total requirements, including the buffer amounts, capital distributions (equity redemptions, dividends, and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.

The final rule to modify regulatory capital requirements qualifies as a regulatory event under the terms of AgStar's subordinated note purchase agreement which allows for the redemption of the outstanding subordinated notes in whole at par on any interest payment date. On September 22, 2016, the Board approved a resolution authorizing the redemption of all \$100 million of outstanding subordinated notes at par effective on the next interest payment date of December 15, 2016.

NOTE 6: CONTINGENCIES AND COMMITMENTS

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the Consolidated Financial Statements. We do not anticipate any material losses because of these contingencies or commitments.

We may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these Consolidated Financial Statements, our management team was not aware of any material actions. However, management cannot ensure that such actions or other contingencies will not arise in the future.

We are among the forming limited partners in a RBIC. Refer to Note 4 for additional discussion regarding this commitment.

NOTE 7: FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair

value hierarchy, with three levels of inputs that may be used to measure fair value. Refer to Note 2 in our 2015 Annual Report for a more complete description of the three input levels.

Recurring

The following represents a summary of the assets, valuation techniques, and inputs used to measure fair value on a recurring basis:

Loans held for sale: The loans held for sale portfolio is held at fair value. Fair value is based on quoted market prices, where available, or the prices for other similar mortgage loans with similar characteristics. As necessary, these prices are adjusted for typical securitization activities, including servicing value, portfolio composition, market conditions, and liquidity. We had loans held for sale of \$28.7 million and \$35.4 million as of September 30, 2016 and December 31, 2015, respectively, which were valued using Level 3 inputs. Total fair value gains related to these loans of \$246 thousand and \$205 thousand for the nine months ended September 30, 2016 and 2015, respectively, were recognized in "Fee and miscellaneous income, net" in the Consolidated Statements of Comprehensive Income.

Investment securities available-for-sale: Investment securities available-for-sale are held at fair value. Fair value is based on quoted market prices, where available, or the prices for other similar securities with similar characteristics. As necessary, these prices are adjusted for typical securitization activities, including servicing value, portfolio composition, market conditions, and liquidity. We had available-for-sale investments securities of \$27.1 million at September 30, 2016. We had no investment securities available-for-sale at December 31, 2015. During the nine months ended September 30, 2016 we sold available-for-sale investment securities with total sales proceeds of \$49.0 million, resulting in a gain of \$406 thousand, which was recognized in "Fee and miscellaneous income, net" in the Consolidated Statements of Comprehensive Income. Losses on available-for-sale investments totaled \$82 thousand for the nine months ended September 30, 2015, which were recognized in "Other comprehensive income" in the Consolidated Statements of Comprehensive Income. During the nine months ended September 30, 2015 we sold available-for-sale investment securities with total sales proceeds of \$30.7 million, resulting in a gain of \$121 thousand, which was recognized in "Fee and miscellaneous income, net" in the Consolidated Statement of Comprehensive Income.

Derivatives: If an active market exists, the fair value of our derivative financial instruments called TBAs is based on currently quoted market prices. We had TBAs with a notional value of \$98.0 million and \$42.7 million as of September 30, 2016 and December 31, 2015, respectively, which were used to manage exposure to interest rate risk and changes in the fair value of loans held for sale and the interest rate lock commitments that are determined prior to funding. We also used these instruments to hedge the changes in fair value related to investment securities available-for-sale. These derivatives were recorded on a net basis using Level 1 fair value inputs. Net losses related to TBAs sold, combined with fair value gains on the TBAs, resulted in a net loss of \$1.8 million for the nine months ended September 30, 2016, compared to \$656 thousand for the same period of 2015. These were included in "Fee and miscellaneous income, net" in the Consolidated Statements of Comprehensive Income.

Non-Recurring

We may also be required, from time to time, to measure certain assets at fair value on a non-recurring basis. The following represents a summary of the assets, valuation techniques, and inputs used to measure fair value on a non-recurring basis:

Impaired loans: Represents the carrying amount and related write-downs of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses independent appraisals and other market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters, they are classified as Level 3.

Other property owned: Represents the fair value and related losses of foreclosed assets that were measured at fair value based on the collateral value, which is generally determined using appraisals, or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses independent appraisals and other market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the property and other matters, they are classified as Level 3.

Assets Measured at Fair Value on a Non-recurring Basis

(in thousands)

	As of September 30, 2016				Nine months ended September 30, 2016	
	Fair Value Measurement Using			Total Fair Value	Total (Losses) Gains	
	Level 1	Level 2	Level 3			
Impaired loans	\$ --	\$ 1,808	\$ 3,663	\$ 5,471	\$	(2,002)
Other property owned	--	--	1,905	1,905		68
	As of December 31, 2015				Nine months ended September 30, 2015	
	Fair Value Measurement Using			Total Fair Value	Total (Losses) Gains	
	Level 1	Level 2	Level 3			
Impaired loans	\$ --	\$ 1,493	\$ 1,190	\$ 2,683	\$	(846)
Other property owned	--	--	1,473	1,473		477

NOTE 8: SUBSEQUENT EVENTS

We have evaluated subsequent events through November 7, 2016, which is the date the Consolidated Financial Statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.